



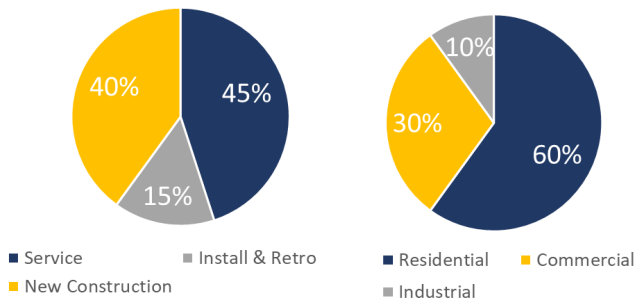
HVAC and Mechanical Company - Acquisition Opportunity

Brentwood Growth has been retained to represent a long-tenured and growing HVAC and Mechanical business that provides high-end residential and commercial services in the greater Memphis TN Region.

The Company

- Established in 1975, the Company has maintained average revenues of \$4.4M from 2020 to 2023, while expanding gross margins from 45% to 48%.
- The Company’s expertise spans residential and light commercial HVAC installation and service, equipment retrofit and replacement, preventative maintenance, 24/7 emergency service, and custom sheet metal fabrication. Additionally, the Company is a residential generator dealer and installer.
- The Company has established itself as a niche provider to an affluent residential client base that are willing to pay a premium for its high-quality service offering. On the commercial side, The Company holds service contracts for local warehouses owned by a globally recognized consumer brand, as well as several local school districts.
- The Company has 21 non-union employees.

Revenue Mix (FY23)

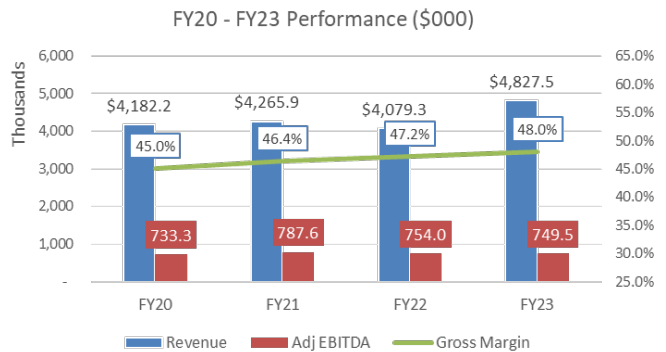


Note: The Company’s fiscal year runs from July 1st to June 30th.

HVAC Market

- US HVAC Market at \$16.5B in 2021 and expected to grow at 5.6% annually through 2030.
- Demand for energy-efficient equipment and growing real estate market among reasons for growth.

Financial Trends



Opportunity and Ownership

- The Company represents an excellent roll-up or platform opportunity from which to grow organically or through accretive acquisitions in the HVAC or adjacent spaces such as plumbing and electrical.
- Two of the four shareholders are willing to work a reasonable transition period if the buyer prefers. The remaining two shareholders are not critical to the operation of the business.

For Qualified and interested Investors, please contact Jamie Weed at jamie@brentwoodgrowth.com or Tom Altmann by email at taltmann@brentwoodgrowth.com