



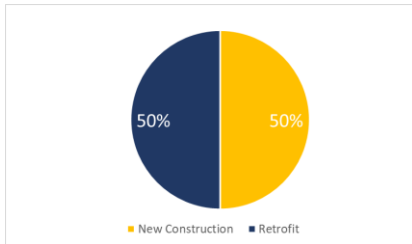
## Commercial Roofing Company - Acquisition Opportunity

Brentwood Growth has been retained to represent a premier commercial roofing business that provides installation and service work in the state of Washington and surrounding areas.

### The Company

- Founded over 35 years ago, the Company has grown Revenue the past 3 years at a cumulative rate of approximately 16% and Gross Profit at 35%.
- The Company is well positioned to grow through high quality work, advanced technical capabilities, a strong local reputation, and geographic expansion.
- The Company has a related party relationship with a materials distributor which allows for well-managed and cost-effective COGS. This distributor is included in the sale.
- With approximately 30 total employees consisting of approximately 2/3 union and 1/3 non-union employees, the Company is able to cover a broad geographic radius.

### Revenue Mix

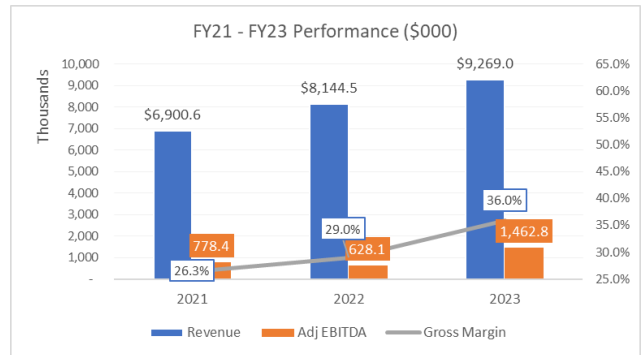


- The new construction work all contracted under long-term existing general contractor relationships.
- The Company has balanced customer concentration with the top customer and top 10 customers in 2023 representing 22% and 54% of revenue, respectively.

### Commercial Roofing Market

- The commercial roofing market is expected to reach \$10.38 billion by 2024, with the forecasted period between 2024-2032 achieving a market value of around \$41.50 billion total— creating plenty of scope and opportunities industry-wide.

### Financial Trends



### Opportunity and Ownership

- The Company represents an excellent platform or add-on opportunity for a buyer to grow organically or through accretive acquisitions. There is significant opportunity for opening a satellite location to serve a broader region.
- Very favorable materials pricing can be accretive to an entire platform.
- The owner is a very capable leader who would like to work with new ownership in ensuring a successful transition of the business.

For Qualified and interested Investors, please contact Jamie Weed at [jamie@brentwoodgrowth.com](mailto:jamie@brentwoodgrowth.com) or Barry Abramowitz by email at [babramowitz@brentwoodgrowth.com](mailto:babramowitz@brentwoodgrowth.com) or by phone at (860) 205-5757.