



## Electrical Services Company - Acquisition Opportunity

Brentwood Growth has been retained to represent an established and growing Electrical Services business that provides commercial and light industrial services in the Dallas/Fort Worth area.

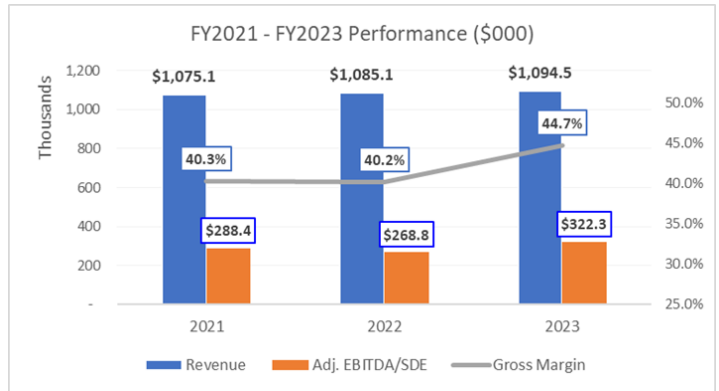
### The Company

- Established in 1987, the Company has grown Adjusted EBITDA/SDE from 2021 to 2023 at a steady rate, servicing across a wide variety of clients in the healthcare, education, industrial, restaurant, and retail industries.
- The Company’s revenues are generated from remodeling, and tenant finish-out projects with follow-on maintenance service opportunities.
- The Company provides a full suite of options including canopy and LED lightings. and further provides several installation and repair offerings to help customers optimize their energy efficiency and usage.
- The Company has 8 employees, including a salesperson and an office manager.

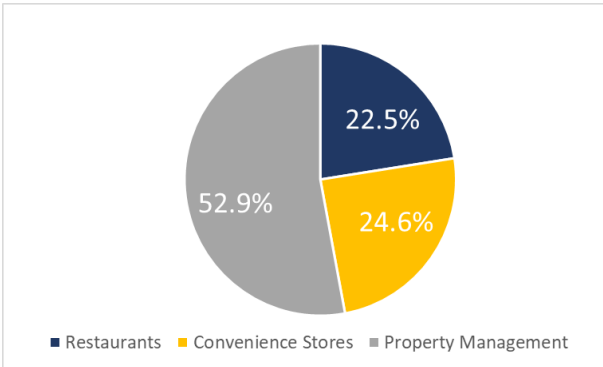
### Electrical Services Market

- Overall, the US electrical services industry is expected to continue expanding in the years ahead, driven by ongoing technological innovation and increasing demand for sustainable solutions.
- One key factor driving growth in the electrical services industry is increasing demand for energy-efficient and sustainable solutions, particularly in commercial and industrial settings.

### Financial Trends



### Services Mix



In 2023, the Company serviced 82 individual customers with them all being recurring customers.

### Opportunity and Ownership

- The Company represents an excellent roll-up or platform opportunity from which to grow organically or as an accretive acquisition.
- The Owner is willing to work a reasonable transition period if the buyer prefers and the well-tenured staff can provide valuable institutional knowledge to ensure a smooth transition.

For Qualified and interested Investors, please contact Jamie Weed at [jamie@brentwoodgrowth.com](mailto:jamie@brentwoodgrowth.com) or Barry Abramowitz by email at [babramowitz@brentwoodgrowth.com](mailto:babramowitz@brentwoodgrowth.com) or by phone at (860) 205-5757