



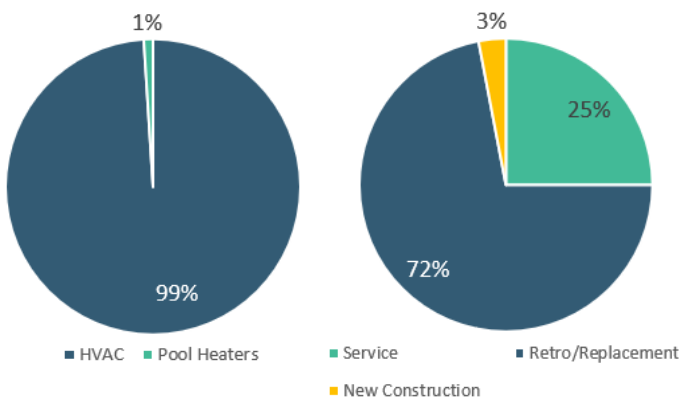
HVAC Company - Acquisition Opportunity

Brentwood Growth has been retained to represent an established and growing HVAC business that provides residential services, installation & retrofit in the West Palm Beach, FL Region.

The Company

- The Company has grown revenues from 2020 to 2023 at a cumulative rate exceeding 6%.
- The Company's expertise spans residential HVAC installation and service, equipment retrofit and replacement, preventative maintenance, 24/7 emergency service, and pool heating services.
- The Owners have invested significant time and capital into developing a best-of-breed digital strategy. Technology permeates the organization, from top-of-funnel digital optimization to ongoing operations.
- The customer base is 90%+ residential, with <5% New Construction exposure.
- The Company has 33 non-union employees, including 21 service technicians and dedicated Service, Install, Office, and Warehouse Managers.

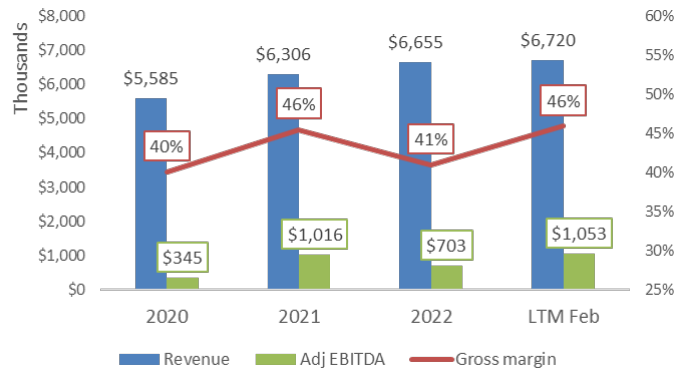
Services Mix (FY23)



HVAC Market

- US HVAC Market at \$16.5B in 2021 and expected to grow at 5.6% annually through 2030.
- Demand for energy-efficient equipment and growing real estate market among reasons for growth.

Financial Trends



Opportunity and Ownership

- The Company represents an excellent roll-up or platform opportunity from which to grow organically or through accretive acquisitions in the HVAC or adjacent spaces such as plumbing and electrical.
- One of the two Owners is looking to exit the business completely, while the second Owner is willing to remain in the business and partner with new ownership to grow the business.

For Qualified and interested Investors, please contact Jamie Weed at jamie@brentwoodgrowth.com or Tom Altmann by email at taltmann@brentwoodgrowth.com