



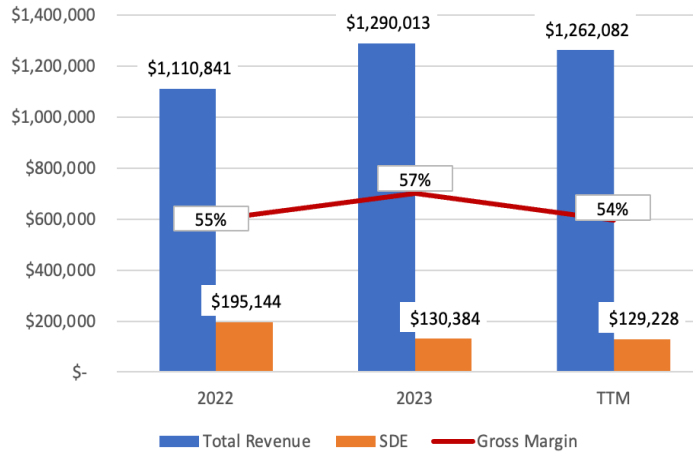
## Pool Service Company - Acquisition Opportunity

Brentwood Growth has been retained to represent an established and growing Pool Service business that provides residential and commercial services in the Chicago Metropolitan area.

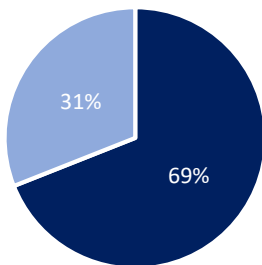
### The Company

- The Company has grown revenues from 2022 to 10/31/2024 at a cumulative rate exceeding 13%.
- Gross margins have remained steady around 55%.
- The Company specializes in pool designs, remodels, and routine maintenance work.
- In 2024, maintenance work made up ~30% of total revenues.
- From 2022-2024, the customer base has been 75%+ residential.
- The Company has 13 non-union, W-2 employees.

### Financial Trends



### Services Mix (YTD 10/31/24)



■ New Pool Builds & Remodels ■ Service & Maintenance

### Pool Service Market

- The Pool Maintenance and Cleaning Services Market was valued at \$8.1 billion in 2023 and is expected to reach \$10.3 billion by 2029.

### Opportunity and Ownership

- The Company represents an excellent stand-alone or add-on investment opportunity, with consistent financial performance. There is huge demand for new pool builds in the Chicago area, which in turn will also feed the service and maintenance revenues.
- The owner is willing to work with new ownership over a 12-month or other mutually-agreeable period to ensure a smooth transition

For Qualified and interested Investors, please contact Jamie Weed at [jamie@brentwoodgrowth.com](mailto:jamie@brentwoodgrowth.com) or Nick Cundey by email at [nick@brentwoodgrowth.com](mailto:nick@brentwoodgrowth.com)