



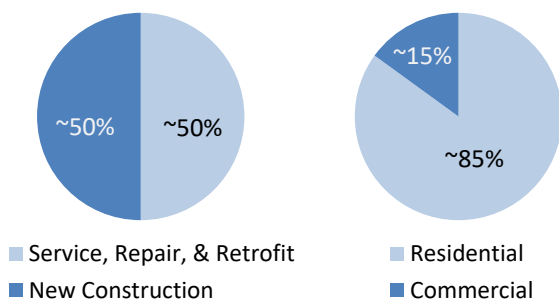
Plumbing Company - Acquisition Opportunity

Brentwood Growth has been retained to represent a premier plumbing business that serves residential and commercial clients in California

The Company

- Founded over 60 years ago, the Company has grown revenue and SDE from 2022 to LTM 7/25 at cumulative rates of 8% and 12%, respectively
- The Company drives growth through high quality work, advanced capabilities, great customer service, and a strong local reputation
- The Company offers a full spectrum of plumbing solutions across service & repair, remodel & new construction, heating services, and water flow & piping
- Over the years, the Company has become the “go-to” local contractor for high-end residential new builds, which often choose the Company due to its advanced capabilities in radiant heat and in-floor heating
- The Company has approximately 8 total non-union employees

Service Mix

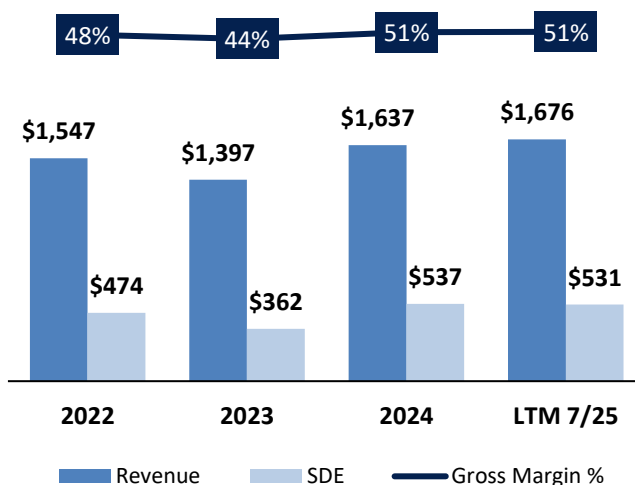


- The Company has low customer concentration with the top customer and top 10 customers in 2024 representing 16.5% and 31.2% of revenue, respectively

MEP Services Market

- US MEP services market at \$45.9 billion in 2024 and expected to grow at a 6.1% CAGR through 2032
- Demand for more efficient equipment, increasing regulations, and growing real estate market among reasons for growth

Financial Trends (\$ in 000s)



Opportunity and Ownership

- The Company represents an excellent platform or add-on opportunity for a buyer to grow organically or through accretive acquisitions
- The owner is willing to work with new ownership over a 12-month or other mutually-agreeable period to ensure a smooth transition

For Qualified and interested Investors, please contact Jamie Weed at jamie@brentwoodgrowth.com or Max Kabat by email at mkabat@brentwoodgrowth.com or by phone at (908) 872-2486.