

BRENTWOOD GROWTH

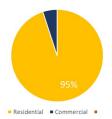
Plumbing Company - Acquisition Opportunity

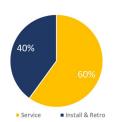
Brentwood Growth has been retained to represent a premier Plumbing business that provides service, maintenance, and installation work in the Orange County/Los Angeles, CA region.

The Company

- Founded in 2016, the Company has grown revenue from 2021 to TTM September 2024 at a cumulative rate of approximately 230%.
- The Company drives growth through high quality work, advanced technical capabilities, a strong local reputation, and geographic expansion.
- The Company offers a full spectrum of plumbing retrofit, installation, and maintenance services across plumbing/piping.
- The Company does not perform new construction work.
- The Company has 9 total employees including the owner.
- Service work is performed in Northern Orange County and Southern Los Angeles County.

Service Mix



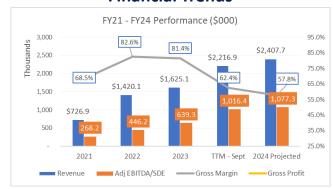


- ➤ The Company has low customer concentration with the top customer and top 10 customers in 2023 and 2022 representing 16.7% and 19.1% of revenue, respectively.
- Similar customer concentration is expected in 2024.

Plumbing Services Market

- ➤ Plumbing Market in US is \$100 Billion and expected to continue to grow 3-4% through 2028.
- ➤ Demand for the plumbing industry's services is expected to accelerate over the next 5 years.
- Increasing demand for energy-efficient equipment and the growing real estate market are among reasons for growth.

Financial Trends



Opportunity and Ownership

- ➤ The Company represents an excellent platform or add-on opportunity for a buyer to grow organically or through accretive acquisitions
- ➤ The owner is a very capable leader who would like to work with new ownership in driving future growth of the business. The owner is also open to other structures such as working a mutually-agreeable transition period

For qualified and interested Investors, please contact Jamie Weed at jamie@brentwoodgrowth.com or Barry Abramowitz by email at babramowitz@brentwoodgrowth.com or by phone at 860-205-5757.

