

Electrical Contractor Company - Acquisition Opportunity

Brentwood Growth has been retained to represent an established and growing Electrical Contractor business that provides residential and small commercial installations, repairs, and maintenance in the Suffolk County, New York area.

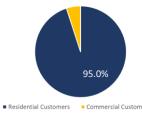
The Company

- Established in 2004, the Company has grown revenues from 2020 to 2022 at a cumulative rate exceeding 20%.
- The Company drives year-over-year improvement in revenues through its commitment to excellent customer service, stellar local reputation and loyal customer base. The Company has also benefited from secular growth of the housing market on Long Island, driven by post-COVID relocation trends and the renovation needs.
- The Company's services include renovations, outdoor lighting, new construction, and generator sales and installations as well as performing service calls. The Company has 6 non-union employees.

Services Mix



Customer Mix



Electrical Services Market

- The U.S. electrical contractor market is expected to grow at a CAGR of 3.94% from 2022 to 2028.
- ➤ Because electricity consumption is growing as technology focuses on vehicles, devices and buildings reliant on electric power, electrician jobs are growing exponentially.

Financial Trends

FY20 - FY22 Performance (\$000)



Opportunity and Ownership

- ➤ The Company represents an excellent wrap-in opportunity from which to expand a similar company or compliment an adjacent services industry company.
- ➤ In 2022, the Company served 234 individual customers. 9 of the 10 top customers were repeat customers.
- The Owner is willing to work an extended transition period if the buyer prefers.

For Qualified and interested Investors, please contact Jamie Weed at <u>jamie@brentwoodgrowth.com</u> or Barry Abramowitz by email at <u>babramowitz@brentwoodgrowth.com</u> or by phone at (860) 205-5757.

