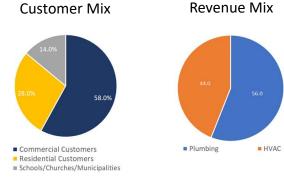


Plumbing and HVAC Contractor Company Acquisition Opportunity

Brentwood Growth has been retained to represent an established and growing full-service plumbing and HVAC contractor business that specializes in residential and commercial plumbing, heating and cooling installations and maintenance in the Cleveland metropolitan area.

The Company

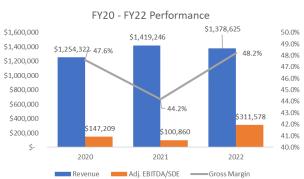
- In business for over 65 years, the Company is very well established and operates as a full service, plumbing, heating and air conditioning company with expertise in residential and commercial installation and maintenance with high touch customer service.
- The Company has an 58%/28%/14% commercial/residential/schools and municipalities customer mix and a 56%/44% plumbing to HVAC revenue mix.
- The Company has 10 non-union employees, including service technicians, HVAC installers, and sheet metal and shop personnel.
- The Owners primarily oversee the day-to-day operations, monthly payables and receivables, hiring, and purchasing.



In 2022, the Company served 194 individual customers.

Plumbing and HVAC Market

- The Plumbing/HVAC services market is expected to see continued strong growth with a CAGR of 3.1% through 2030.
- The demand for plumbing and HVAC services in the Cleveland metropolitan area is driven by the region's large population, its many businesses, and market shift to energy efficient products.



Financial Trends

Opportunity and Ownership

- The Company represents an excellent roll-up or platform opportunity from which to grow organically or compliment an adjacent trade company.
- The Owners are willing to provide support on a part-time, consulting-based manner for up to 12 months to assure a smooth transition.

For Qualified and interested Investors, please contact Jamie Weed at <u>jamie@brentwoodgrowth.com</u> or Barry Abramowitz by email at <u>babramowitz@brentwoodgrowth.com</u> or by phone at (860) 205-5757.



John Bartlett - Founder jbartlett@brentwoodgrowth.com 908-377-7807 Barry Abramowitz - Partner babramowitz@brentwoodgrowth.com 860-205-5757