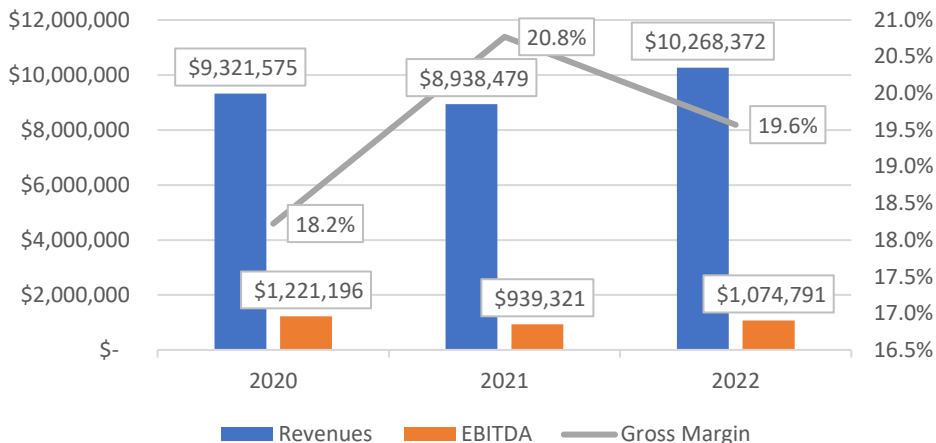




Non-Union Electrical Contractor - Acquisition Opportunity

Brentwood Growth has been retained to represent a well-established Electrical Contractor business, that has been providing commercial electrical services in the Maryland and Virginia area for the past 30+ years.



The Market

- U.S. Electrical Services Market was valued at \$100 billion in 2020 and is projected to reach \$170 billion by 2027, representing a CAGR of over 6%
- U.S. Electrical Construction industry is poised for long-term demand growth and persistent supply shortage as a result of various factors.

The Company

- The Company is 100% Commercial and currently has about a \$15MM backlog.
- 1 Owner, 25 Employees including 20 Field Service Techs (all non-union)
- Current owner spends 35-40 hours a week in the business focusing on managerial oversight. A management team is in place and is expected to remain through transition.

Transaction Opportunity

- The owner is looking to exit, however is willing to remain with the business to assure a smooth transition for any acquirer.
- This Company provides an excellent roll-up opportunity for companies in the industry or a stable base to break into the MD or VA market.

Investment Highlights

- Strong EBITDA margins
- Established reputable repeat Customers with ability to grow, Management team in place.
- Strong ties to both locally and nationally recognized contractors providing stable and consistent work
- Company has historically had low employee turnover and is well poised for growth

For Qualified and interested Investors, please contact Mike Abramowitz by email at mabramowitz@brentwoodgrowth.com or by phone at (617) 447-5216