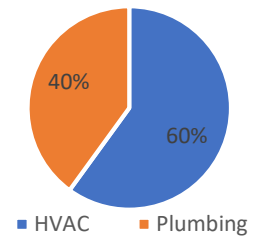
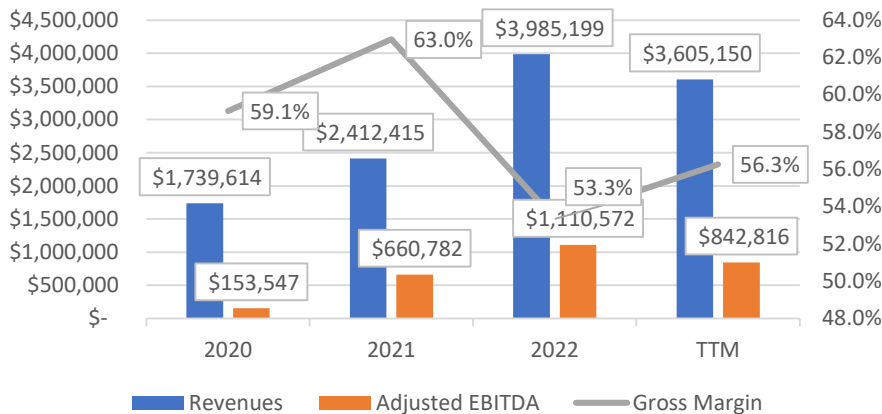




## HVAC & Plumbing Services - Acquisition Opportunity

Brentwood Growth has been retained to represent a well-established HVAC and Plumbing business that has been providing residential and commercial services in the Wichita, KS region for the past 10 years.



### The Market

- HVAC Services Market valued at \$57.8 billion in 2020 and is expected to reach \$82.5 billion by 2026 (CAGR of 6.1%).
- Global demand for air conditioners was 110.97 million units in 2020 and according to the International Energy Agency (IEA), global energy demand from air conditioners is anticipated to triple by 2050.

### The Company

- 60% residential and 40% commercial on average
- \$500k+ in backlog currently
- 1 Owner, 9 Employees including 8 Field Service Techs (all non-union)
- An experienced team is in place and is expected to remain through transition.

### Transaction Opportunity

- The owner is looking to exit, however is willing to remain with the business to assure a smooth transition for any acquirer.

### Investment Highlights

- Strong EBITDA margins
- Established repeat Customer Database, Management team, and Marketing in place.
- Established customer database with 12,000+ customer contacts
- Company has historically had low employee turnover & a positive culture

This Company provides an excellent roll-up opportunity for companies in the industry or a stable base to break into the Wichita, Kansas market. For interested qualified investors, please contact us at 617-447-5216 or email at [mabramowitz@brentwoodgrowth.com](mailto:mabramowitz@brentwoodgrowth.com). No brokers please. Thank you.