



HVAC Contractor Company - Acquisition Opportunity

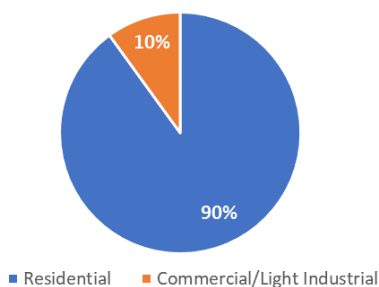
Brentwood Growth has been retained to represent an established and growing full-service HVAC contractor business that specializes in residential and commercial heating and cooling installations and maintenance in the Chicago Metropolitan Area.

The Company

- In business for over 40 years, the Company is very well established and recognized in its market area with HVAC expertise in residential and commercial installation and maintenance with high touch customer service.
- The Company has an 90/10 residential to commercial mix.
- The Company has 8 employees, including a journeyman service technician, 2 service technicians, and 2 installers.
- The Owner primarily oversees the day-to-day operations, distributor agreements, monthly payables and receivables, hiring, and large equipment/truck purchases.

Customer Mix

FY22 Revenue by Customer Mix



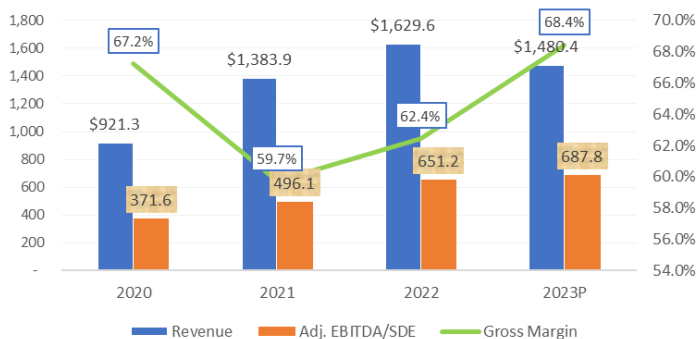
In 2022, the Company served 855 individual customers.

HVAC Market

- The HVAC services market is expected to see continued strong growth with a CAGR of 3.1% through 2030.
- The demand for HVAC services in the Chicago area is driven the region's large population, its many businesses, and market shift to energy efficient products.

Financial Trends

FY20 - FY22 Performance (\$'000)



Opportunity and Ownership

- The Company represents an excellent roll-up or platform opportunity from which to grow organically or compliment an adjacent trade company.
- The Owner is willing to provide support on a part-time, consulting-based manner for up to 12 months to assure a smooth transition.

For Qualified and interested Investors, please contact Jamie Weed at jamie@brentwoodgrowth.com or Barry Abramowitz by email at babramowitz@brentwoodgrowth.com or by phone at (860) 205-5757.